

14 - 16 April 2017

Parc des Expositions - Auxerre (France)

APPLICATION FORM

EXHIBITOR

Society[®]:

VAT Identification Number:

Address:

ZIP: City: Country:

Tel: Fax: web: www.

Email:

Person in charge of the file:

Tel: Email:

AGENCY OR REGIONAL REPRESENTATIVE

Firm[®]:

Address:

ZIP: City: Country:

Tel: Fax: Interlocutor:

INVOICING

- | | | | | |
|--------------------------|---------------------------------|--------------------------|----------------------------|--------------------------|
| ▪ INVOICE TO BE DRAWN UP | at the head office [®] | <input type="checkbox"/> | at the agency [®] | <input type="checkbox"/> |
| ▪ INVOICE TO BE SENT | at the head office [®] | <input type="checkbox"/> | at the agency [®] | <input type="checkbox"/> |

RATES

Only files accompanied with the 30% deposit will be taken into account for the booking of the stand.

1 – MANDATORY REGISTRATION FEE

For a co-exhibitor present on your stand, please ask for the special application form.

The fee includes:

- | | |
|--|-------------------------------|
| - administrative and promotion charges | - parking |
| - badges for exhibitors | - carpet, banner flag |
| - Connection on electrical box 16 A | - 50 invitations for visitors |

TOTAL EXCL. VAT FOR THE INSCRIPTION

250,00 €

2 – RESERVATION OF THE STAND

A – BARE STAND (9 m² minimum)

- from 9 to 26 m² = 178 € excl. VAT x m²
- from 27 to 45 m² = 175 € excl. VAT x m²
- > 45 m² = 167 € excl. VAT x m²

B – TURNKEY STAND (9 m² minimum)

290 € excl. VAT x m²

included: the surface, the partitions, 3 spotlights (1 by 3 m²), the furniture (3 chairs, 1 table, 1 briefcase, 1 coat stand, 1 wastebasket)

C – OPENING ON PATHS (according to availability)

- 2 paths = 245 € excl. VAT
- 3 paths = 372 € excl. VAT
- 4 paths = 497 € excl. VAT

E – CORNER STORAGE (for turnkey stand only)

1 m²: 348,00 € excl. VAT - 2 m²: 580,00 € excl. VAT

TOTAL STAND EXCL.VAT

TOTAL STAND + INSCRIPTION (1+2)

TOTAL VAT 20 %

TOTAL INCL. VAT

A 50 % DISCOUNT ON THE REGISTRATION FEE FOR ALL BOOKINGS RECEIVED BEFORE 31 JULY 2026.

CONDITIONS OF PAYMENT

- **DEPOSIT 30 %** (of the total amount) to pay with order

- **BALANCE 70 %** (of the total amount) to pay before 1 February 2027

TRANSFERS

PAYING BANK	IBAN	BIC / SWIFT
BPACA LE HAILLAN - FRANCE	FR76 1090 7000 7036 1217 0903 491	CCBPFRRPBDX

For the transfers of the foreign exhibitors: the mention « the payments will necessarily have to be made free of charge for the beneficiary » must be written on the order of transfer, as well as the swift address.

The undersigned makes a commitment to conform to the general payment of the trade fair organized by the SNAFOT, with which he declares to have acquainted, as well as to the documents to which he sends back, and for cases not aimed by the aforesaid documents, in the general regulation of the Union of the Specialized trade fairs. The undersigned declares to have acquainted with the characteristics of the insurance policy signed by the organizer and to abandon any appeal against the company administrator of the premises in which takes place the fair as well as against the organizer or quite other exhibitor as well as their insures.

Made in

The

To return before 31 OCTOBER 2026

at SNAFOT 2 rue de Bussaguet – ZA du Taillan-Médoc
33320 Le Taillan-Médoc – France

Plug and compulsory signature

**GENERAL TERMS OF SALE
AFF'TECH TRADE SHOW 2027**

Please initial the two pages and stamp at the end of the document.

PREAMBLE

These general terms of sale are available for download from the www.afftech.fr website. The completion of a registration request thus implies the exhibiting company's full and unconditional acceptance of these general terms of sale to the exclusion of all other documents such as prospectuses or catalogues issued by SNAFOT, which are intended for illustrative purposes only.

Except by formal written consent of SNAFOT, no special terms shall take precedence over these general conditions of sale.

Any conflicting terms invoked by the exhibiting company, regardless of when they may have been brought to its attention, will therefore be unenforceable against SNAFOT except in case of express acceptance.

If at any time SNAFOT does not avail itself of any provision set forth under these general terms of sale, this shall not be interpreted as constituting a waiver of its right to enforce such provision at a later date.

Article 1 - Registration and assignment of stands

Registrations will be honoured only if they are accompanied by the corresponding deposit, and only up to the limit of the maximum number of spaces and corners available.

NO REGISTRATION WILL BE HONORED UNLESS THIS DEPOSIT IS PAID. Registrations will be deemed final only after the value date of the credit, check, or bank transfer to the bank account held by SNAFOT.

If demand for participation exceeds the number of spaces and corners available, companies will have preference by order of receipt of the paid registrations.

NO REGISTRATION FOR THE TRADE SHOW WILL BE HONORED IF THE EXHIBITOR IS NOT FULLY PAID UP WITH ALL INVOICES FOR PREVIOUS EXHIBITIONS.

SNAFOT will inform the exhibitor of any event likely to cause the postponement or cancellation of the AFF'TECH trade show as soon as possible after it becomes aware of it or after it occurs.

Article 2 - Price

The price for the corresponding trade show shall be as indicated on the registration form.

Article 3 - Additional orders

Additional orders (compressed air, water, furnishings, lifting devices, etc.) submitted by the exhibitor and not falling strictly within the framework of the equipped stand, will be billed separately.

Article 4 - Show cancellation or postponement

In case of cancellation by the exhibitor:

- ✓ 14-day statutory cancellation period
- ✓ Beyond the statutory cancellation period, the deposit will not be returned
- ✓ Payment in full shall be due from exhibitors defaulting with less than 30 days remaining prior to opening day.
- ✓ With less than 7 days remaining prior to opening day: SNAFOT may dispose of unoccupied areas with no change to the payment obligation incumbent on the contracting exhibitor, and no reimbursement by SNAFOT of amounts already paid.

In case of postponement to a later date by SNAFOT:

SNAFOT will notify the exhibitor of the decision to postpone and of the new dates by any written means as soon as possible. SNAFOT will keep the deposit or participation fees already paid by the exhibitor in view of its participation in the postponed event. If for any reason the exhibitor is unable to attend, it may cancel its participation in the AFF'TECH trade show on the new date. In this case, the deposit will be kept by SNAFOT and not refunded to the exhibitor.

If no objection is raised within 8 days after the notification, the exhibitor will be deemed to have accepted the new organizational terms of the AFF'TECH trade show.

In case of cancellation by SNAFOT:

After registration applications have been distributed, SNAFOT reserves the right to cancel the planned event for any cause if its organization proves impossible.

In this case, SNAFOT will immediately notify the exhibitors by any written means and all deposits and other amounts paid by exhibitors will be returned by the SNAFOT in full, with no compensation for any damages.

Article 5 - Cancellation or postponement of the show for insufficient number of registrants

SNAFOT may cancel or postpone the AFF'TECH trade show if it deems the number of registered exhibitors insufficient. The registered exhibitor will then be refunded the amounts paid. Until the closing date for registrations, the exhibitor assumes all risks associated with the possible non-occurrence of the show and in particular will exclusively bear such costs as it may deem necessary to incur in anticipation of its participation in the event.

Article 6 - Terms of payment

The exhibitor's acceptance of the general terms of sale constitutes a commitment to pay for its participation in two instalments:

Instalment 1: 30% of the invoice price at the time of registration (deposit).

Instalment 2: balance of the invoice, to be paid prior to the start of the trade show (except where an exception has been granted by SNAFOT),

If the balance of the fee for the space is not received, the SNAFOT reserves the right to reassign the unpaid space.

Article 7 - Payment guarantees

Upon registration, each exhibitor undertakes to respect and meet the payment deadlines for its participation fees.

Failure to comply with this obligation will entitle SNAFOT to demand immediate payment of any sums remaining due or cancel the exhibitor's participation in the event in question.

If any amounts remain unpaid after the due date indicated on the invoice a penalty shall be applied at one and a half times the legal interest rate.

This penalty will be payable upon simple request from SNAFOT. The exhibitor is required to notify SNAFOT immediately of any change in its economic situation likely to result in its insolvency, a suspension of payments, or any delay in its instalment payments, so as to permit SNAFOT to decide what steps to take and in particular whether it will require a surety or cash payment prior to the start of the event.

Article 8 - Force majeure

If force majeure circumstances prevent the AFF'TECH exhibition from being held under the conditions initially stipulated, SNAFOT shall be entitled to cancel or postpone the event, and exhibitors may not claim any compensation in this regard.

Force majeure circumstances include in particular: national strikes, supply delays, wars, acts of public authorities, boycotts of French products, epidemics, health crises, health emergencies or proven health risks, pandemics, or any other unforeseeable, irresistible and insurmountable event beyond the control of SNAFOT and hindering the performance of services, as well as any hindrance resulting from a modification of international product regulations and constituting an obstacle to compliance with these general terms of sale.

SNAFOT will notify exhibitors immediately if force majeure circumstances arise.

If the AFF'TECH trade show is postponed due to force majeure, the deposit paid by the exhibitor will be retained by SNAFOT for the exhibitor's participation in the postponed event, and the exhibitor shall remain responsible for payment of all instalments due for its participation in the postponed exhibition as required under the payment terms provided in article 6. The exhibitor may not in any case demand any compensation or reimbursement of the amounts paid.

If the AFF'TECH trade show is cancelled due to force majeure, the amounts received by SNAFOT will be returned to the exhibitor, after deducting a portion of the costs and expenses incurred by SNAFOT in organizing the event (and in particular for administrative fees, organization costs, promotional activities and normal operational expenses for the trade show). The amount returned to each exhibitor will be determined in proportion to the price paid by each exhibitor for its participation in the trade show.

Article 9 - Legal liability

Each exhibitor participating in these events at one of the stands organized by SNAFOT must have an insurance policy covering damages to third parties, including other exhibitors, for which it may be held personally responsible. Proof of this insurance policy must be sent to SNAFOT one month prior to the start of the event at latest.

Appropriate security surveillance at the stands will be handled by SNAFOT.

However, SNAFOT cannot be held responsible for any possible theft of goods, personal items, etc. from the various exhibitors participating at the stands.

If any accident occurs at the stands organized by SNAFOT (fire, explosion, water damage) leading to their closure, the exhibiting companies will have no recourse against SNAFOT, in particular with regard to claims to compensation for loss of profits, interruption of business, etc.

In general, SNAFOT declines liability for any incident beyond its control that may interfere in the operation of the event and cause any prejudice to exhibitors. We strongly recommend taking out personal accident and repatriation insurance for any personnel sent by the company to the trade show.

Article 10 - Confidentiality

The parties shall be bound by professional secrecy and therefore undertake to respect the confidentiality of any information to which they may have access in the context of the performance of these general conditions of sale for the duration thereof.

All documents belonging to the participant or concerning the participant that may be provided to SNAFOT, as well as all information and documents relating to the participant, its products and services, will be considered confidential.

Article 11 - Suppliers

SNAFOT permits exhibitors to choose their own transportation provider. SNAFOT cannot under any circumstances be held responsible for delays, errors, deterioration or theft caused by said transportation provider, as a result of services provided by the

transportation provider itself or by intermediaries transporting the products.

SNAFOT likewise declines all responsibility for all services provided directly to the exhibitor by other suppliers.

In particular, SNAFOT leaves up to the exhibitors the choice of the means of travel and accommodations for their own staff; appropriate arrangements must be made sufficiently in advance. The unavailability of airplane tickets or hotel rooms cannot therefore be considered a case of force majeure releasing the company from its contractual obligations to SNAFOT.

Article 12 - Changes to the general terms of sale

SNAFOT reserves the right to modify these general terms of sale at any time, and shall inform the exhibiting company eight days prior to the entry into force of the new general terms of sale.

Article 13 - Disputes

The parties agree that the courts and laws of France shall have sole jurisdiction to resolve any dispute or disagreement arising from the application, interpretation, performance or termination of these general terms of sale.

Plug and mandatory signature